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THE PRACTICAL NURSERYMAN

and Horticultural Advertiser.

Vol. 9.

HUNTSVILLE, ALA., MARCH 15, 1901.

No. 3



TO NURSERYMEN, SEEDSMEN AND FLORISTS.

HORTICULTURAL ADVERTISER.

W. F. HEIKES,

Manager.

Issued monthly on the 15th. Sent only to those in the trade. We do not solicit subscriptions. If you value THE PRACTICAL NURSERY-MAN. please accept it with our compliments. Our circulation covers a list of over 2,600 selected was a few towns and account and the control of the Our circulation covers a list of over 2,600 selected names of customers and correspondents, made up through many years of active wholesale business. Every name represents a buyer of nursery stock, and this list contains only the names of those who buy at wholesale.

Advertisements 10c. a line agate; \$20.00 a page; one-half page \$10.00; one-fourth page \$5.00. Advertisements must be received one week before the day of publication. Orders for advertising amounting to less than \$5.00 will

week before the day of publication. Orders for advertising amounting to less than \$5.00 will not be accepted. Discounts: 3 times 5 per cent.; 6 times 10 per cent.; 12 times 25 per cent. The circulation of this Journal will be confined strictly to Nurserymen, Florists and Seedsmen, and only invited advertisements of articles pertaining specially to these trades will be inserted.

W. T. HOOD & CO., Old Dominion Nurseries.

RICHMOND. VA.

Offers to the trade for the Fall of 1900 and Spring 1901 large stock Apple, Peach, Standard Pear, California Privet and full line of ornamental. Also Apple Seedling, Small Natural Peach Pits, crop of 1900.

Write for prices of your wants.

(0712)

Apple Seedlings

ALL GRADES YET IN STOCK.

A good lot of EXTRA 1/4 inch and up, branched roots, to offer at favorable price.
Also Maple, Elm, Box Elder and Black Locust Seedlings.

Apple and Cherry trees in the lighter grade.

Write for prices.

BEATRICE, NEB.

(096)

PRAGTIGAL NURSERYMAN SEEDS!

French Pear. Kieffer Pear. French Crab.

Now ready. Send for samples and prices.

Thos. Meehan & Sons,

Germantown, Phila., Pa.

(121)

NEBRASKA GROWN Apple Seedlings

are acknowledged to be the best. have a large supply of them at right prices. Also

Apple Trees,

Peach Trees.

American and

Japanese Plums,

Shade Trees.

Forest Seedlings. and Hedge Plants.

Correspondence Solicited,

YOUNGERS & CO.. (096)Geneva, Nebr.

M ANUFACTURERS and others requiring Stancils, Steel Stamps, etc., write for our new 72-page, Illustrated Catalogue, now ready for mailing.

8. W. REESE & CO., 160 FULTON ST., N. Y.

SPRING SHIPMENT.

Leading varieties for market orchards. Write us for delivered price. We ship anywhere east of Omaha.

PEACH SEED. 1500 bushels genuine mountain naturals yet on hand. Low delivered

Light grades of Apple and Plum, Japanese Walnuts, Sieboldie and Cordiformis, 1 year, 2 to 3 feet, fine.

J. Van Lindley Nursery Co., POMONA, N. C.

(0124)

Invite your attention to their surplus list, which is now ready to mail. All who do not receive a copy drop a card and we will be glad to mail one, as in it will be found many bargains, especially for the northern nurserymen, as we have for a number of years made a specialty of supplying this trade, and have at this time a most complete stock of Hardv Apple, Plum, Cherry, Pear, Small Fruits, Ornamental Trees, Shrubs, etc., Forest Tree Seedlings, fine large Street and Park Trees, Apple Seedlings, and in Hardy Apple Grafts we can supply you in the very hardiest and best varieties, and our prices are right.

Correspondence solicited.

Correspondence solicited.

PIERCE BECHTLE, LeMars, la.

THE

D. S. LAKE, Proprietor,

...SHENANDOAH, IOWA... WESTERN HEADOUARTERS FOR

Apple Seedlings.

Any grade desired, straight or branched roots.....

PEARS, CHERRIES AND GOOSEBERRIES.

Osage Orange and Forest Tree Seedlings.

Acres of Shade and Ornamental

APPLE GRAFTS We please our customers in grafting each order separate and making

any style desired.

The Largest and Most Complete Line of Nursery Stock in the West.

Do not fail to get prices and particulars from Shenandoah Headquarters, (990)

urseries Mount Arbor Nurseries,

E. S. WELCH, PROP.,

Shenandoah, Iowa.

Large stock of Apple, Cherry, Plum, Small Fruits, Shade and Ornamental Trees, Shrubs, Roses, Vines, Fruit Tree Stocks, Forest Tree Seedlings and Osage Orange.

We offer one of the most complete lines of Genaral Nursery Stock west of the Mississippi.

Assorted orders given special attention. Send list of wants for prices. Correspondence invited.

LOCATED ON THE YAZOO & MISSISSIPPI VALLEY R. R. IN THE FAMOUS

OF MISSISSIPPI-SPECIALLY ADAPTED TO THE RAISING OF

COTTON, CORN, CATTLE and HOGS.

SOIL RICHEST THE WORLD

Write for Pamphlets and Maps.

E. P. SKENE, LAND COMMISSONER. Central Station, Park Row, Room 340, CHICACO, ILL.

10,000 American Roses on own roots. 3,000 Crimson Ramblers, Azaleas, Rhododendrons, Clematis, Tree Roses, etc.

For Fall or Spring delivery.

Hyacinths, Tulips, Narcissus, Crocus, Lilies, etc. C.H.JOOSTEN, Importer. 85 Dey Street, NEW YORK.

SITA DROS NURSERES CONCHARDS CONCHAR MAMMOTH STADK RDN'S NU Stock can be shipped on a day's notice. STORAGE HOUSES

LOUISIANA, MO.

SEEDLINGS AND STOCKS

Kieffer Seedlings Imported Mahaleb

Apple, Root Grafts in any quantity. Mazzard

" Ang. Quince qu MAHALEB sold only in assortment with other seedlings.

Grand Duke, Giant, Black Diamond, Damsons, Arch Duke, Saratoga, Monarch, Pond Seedling, Italian, Tragedy, Splendor, Lombard, Mo, Green Gage, Bavay Gage, Silver Prune, etc. PLUM JAP.: Red June, Wickson, Burbank, etc. Gano, Grimés G., Ingram, Jefferis, Jonathan, M. B. Twig, Mo. Pippin, N. Spy, Rome B'ty, Stayman Winesap, Wealthy, Winesap, Wolf River, Yellow Transparent, YORK IMPERIAL. PLUM-PRUNE, EUROPEAN: Extra fine trees: We have a full stock of everything in the nursery line. Send in your want list for prices: APPLE, 1 and 2-yr.: Baldwin, B. Davis, Duchess,

 CHERRY, leading sorts, 2-yr. Extra fine.
 PEAR—ST'D: Bartlett, Kieffer, Garber, Clapp, Anjou, Flemish, Rossney, Sheldon, Dorset, etc.
 PEAR—DWARF: Duchess, Howell, etc. PLUM, BURBANK'S NEW SORTS: Climax, Sultan, PEACH: Alton, Belle Ga., Bequett, Capt. Ede, America, Shiro, Chalco, Apple, Bartlett, etc.

Carman, Champion, Crawford E'y and Late, Elberta, Emma, Eureka, Everbearing, Fitzgerald, Mammoth Heath, Matthews B'ty, Poole PRUNUS PISSARDI on plum, 2-yr. Extra fine Fav., Salway, Sea Eagle, Sneed, Triumgh.

CURRANT: London Market, Fay, Victoria, etc. " TRILOBA, " " " BECHTEL'S DOUBLE FLOWERED CRAB. GRAPE: Concord, Worden, etc.

LILAC—BUDDED: Rare kinds of great beauty. SHADE TREES: Car loads, extra heavy sizes— GOOSEBERRY: Houghton.

Silver Maple, Carolina Poplar, etc.

Heikes=Huntsville=Trees.

BULLETIN NO. 2.

SURPLUS STOCK

-FROM-

THE HUNTSVILLE WHOLESALE NURSERIES,

Huntsville, Alabama.

Shipments From St. Louis, Rochester, New York City and Philadelphia

ONE DAY'S NOTICE.

WE have for the past twenty-one years offered in assorted lots at St. Louis in Spring such stock as we had in surplus. Herein is a schedule of what we now have in St. Louis for immediate shipment. The stock is exclusievly of our own growing at Huntsville, Alabama, fresh dug this Spring, and packed in the best manner in moss, and warranted in fine condition. Everything is fine of the grade, with full fibrous roots, and not culled, as we adhere to a strict system of grading.

BELOW THE BLIZZARD LINE.

Our nurseries are far enough south to escape the severe freezing weather. Everything is bright, green and fresh—sound to the tips. Nearly all the sorts offered are standard sorts, such as most nurserymen can use in assortment with their own growing. Orders should be sent in as soon as possible, but the stock need not be shipped until wanted, as we are prepared to hold it in good condition. We have nothing for sale not offered on this list.

It will be noticed by some of our correspondents that we have refused orders the past season for several articles listed. Our fear of overselling and some countermands account for this. We ask attention to the small-sized trees offered for transplanting into nursery rows. All of the small trees, as well as the large ones, are very nicely rooted, and everything is young, smooth and bright.

nicely rooted, and everything is young, smooth and bright.

We can refer to nurseymen who have bought of us in every State and Ter-

ritory. We can give satisfaction, and guarantee it for these shipments.

Terms:—Cash with order, or 30 to 60 days from date of shipment to responsible prompt-paying parties. In box lots the price of boxes is included, but the price of boxes on orders filled from the Nurseries is extra. The cost of drayage will be charged in both cases.

For convenience in telegraphing a cipher is given. The cipher word stands for one box only in cases where there are more than one in the same assortment.

Address.

W. F. HEIKES, Manager.

Care St. Louis Refrigerating & Cold Storage Co., Lewis and O'Fallon Streets,

ST. LOUIS. MO.

St. Louis, Mo., March 13, 1901.

HEIKES--HUNTSVILLE--TREES.

Address: W. F. Heikes, Manager, care St. Louis Refrigerating & Cold Storage Co., Lewis and O'Fallon Streets, St. Louis Mo.

BE CAREFUL AND GIVE THIS ADDRESS IN FULL.

Use the Nurserymen's Telegraphic Code in telegraphing. Any one not in possession of a copy will be supplied upon application. ASSORTED LOTS.

We offer the following assortments in box lots at low prices to insure quick sales. We will not open or repack anything. The stock is of the same quality as that sent by us heretofore. Each box contains an assortment as shown. In ordering one or more boxes, should the particular lots desired be sold, state what substitution will be allowed. The prices quoted include the cost of boxes and the freight from Huntsville to distributing points-the drayage charges are to be paid by the purchaser. When the postoffice address and the railroad station differ, always give explicit marks for the boxes when ordering.
PERFECT DORMANT CONDITION.

Our stock is all in perfect dormant condition, and we are prepared to keep it so until the end of the season, as everything is now in cold storage.

INSPECTOR'S CERTIFICATE.

Our card with Inspector's Certificate is placed on all boxes and packages. Any one ordering from a State where more than this is required should inform us in ample time to comply with the law. Should any one desire this card removed before shipping, it should be stated in the order.

FREQUENT BULLETINS.

We will issue Bulletins from St. Louis weekly during March and April. Any one failing to receive them regularly will please write for copies.

FREEZING WEATHER.

There is always more or less danger of trees being caught en route in freezing weather in Spring. We pack in such a manner that should the contents of the boxes freeze solid on the way to our customers, the trees will receive no injury if the frost is allowed time to come out before the trees are removed from the boxes. The trees should be taken from the boxes as soon as frost is out, or should there be no frost in the boxes when received, the trees should be removed from the boxes immediately upon arrival. We practice in this respect what the experience of many years has taught us. If our customers will follow these rules and notify us of the condition of the trees at once when taken from the boxes we will guarantee good condition. Notice should be sent us by telegraph at our expense, if there is any cause of complaint or should the trees be refused, stating reasons. The trees well be considered accepted if removed from the boxes in which they are packed.

TERMS AND CONDITIONS.

For further terms and conditions concerning risk of transportation, claims etc., see our monthly price list in The Practical Nurseryman.

Box Lots in Cold Storage in St. Louis.

	PEACHES0			PRICE PER BOX	
1	Box containing 560 Peaches 5 to 6 feet ½ to ¼. 420 Early Barnard 20 Gold Drop	eo Tilla Chili	Pacific	\$ 25 20	
1	420 Early Barnard 20 Gold Drop Box containing 540 Peaches 5 to 6 feet % to 34	oo min s Chin	Packet	24 30	
1	140 Ea. Canada 10 F. St. John	150 Gold Drop	THE COLUMN TWO IS NOT		ij
	100 Hill's Chili 60 Lewis Box containing 545 Peaches 5 to 6 feet 5% to 34	80 Reeve's Favo	orite Paddle	24 50	
1	120 Stephenson's R. R. 55 Lemon Cling	100 Capt. Ede		21 00	
ď.	80 Early Tillotson 100 Reeve's Favorite		70	16 90	
1	Box containing 376 Peaches		Pagan	16 90	
	246 5 fo 6 feet % to 3/4 as follows:	20 Thurber	70 Old M. Free		
	10 Triumph 50 Mt. Rose	10 Ea. Canada 16 Elberta	50 F. St. John		
1	10 Albright's Oct. 10 Ea. Rivers Box containing 200 Peaches 4 to 6 feet 9-16 to	5/6	Palace	8 00	
1	50 Elberta 30 Picquet's Late	10 Mt. Rose	60 Hill's Chili	- 000	
	20 Matthews Beauty 30 Early Crawford				

Box Lots in Cold Storage in St. Louis==Continued.

PEARS--1 Year, Grafted on Branched French Pear Seedlings.

		PRICE
A TO A LA LA MONTE OF DA LA DA LA	CIPHER.	PER BOX
1 Box containing 500 Kieffer 2 to 3 feet	Earthly	\$ 12 50 25 00
1 Boy containing 740 Wieffer 2 to 3 feet.	Factor	18 50
1 Box containing 110 LeConte, on own roots, 2 to 3 feet.	Extract	3 50
Boxes, each containing 500 Kieffer 3 to 4 feet. 2 Boxes, each containing 850 Kieffer 3 to 4 feet. 4 Boxes, each containing 850 Kieffer 3 to 4 feet. 2 Boxes, each containing 800 Kieffer 3 to 4 feet. 2 Boxes, each containing 100 Kieffer 3 to 4 feet. 3 Boxes, each containing 100 Kieffer 3 to 4 feet. 10 Boxes, each containing 200 Kieffer 4 to 5 feet. 1 Box containing 200 Kieffer.	Eclipse	30 00
2 Boxes, each containing 250 Kieffer 3 to 4 feet	Edict	15 00
4 Boxes, each containing 300 Kieffer 3 to 4 feet	Editor	18 00
2 Boxes, each containing 200 Kieffer 3 to 4 feet	Embrace	12 00
5 Boxes, each containing 100 Kieffer 5 to 4 feet	Emorou	6 50 15 00
1 Roy containing 200 Kieffer 4 to 5 feet.	Embruo	12 00
140 3 to 4 feet 60 4 to 5 feet	Ismorgo	12 00
1 Box containing 90 Kieffer 4 to 5 feet. 2 Boxes, each containing 130 Kieffer 5 to 6 feet. 1 Box containing 100 LeConte 5 feet and up. 1 Box containing 220 Kieffer 6 feet and up	Emetic	7 00
2 Boxes, each containing 130 Kieffer 5 to 6 feet	Emerge	13 00
1 Box containing 100 LeConte 5 feet and up	Emit	10 00
1 Box containing 220 Kieffer 6 feet and up	Exude	19 00
JAPAN PLUMS-One Year, on Marianna.		
1 Box containing 150 Bailey 5 to 6 feet ¾ to 1 inch. 1 Box containing 90 Bailey 5 to 6 feet ¾ to 1 inch. 1 Box containing 90 Japan Plums 5 to 6 feet ¾ to 1 inch.	Label	15 00
1 Box containing 90 Bailey 5 to 6 feet ¾ to 1 inch.	Labor	9 00
1 Box containing 90 Japan Plums 5 to 6 feet 34 to 1 inch.	Ladder	9 00
80 Ogon 10 Kerr 1 Box containing 220 Japan Plums, 5 to 6 feet 3/4 to 1 inch		18 00
120 Kerr 100 Bailey 1 Box containing 280 Japan Plums 5 to 6 feet 3/4 to 1 inch	Lament	22 40
180 Bailey 100 Kerr	T 27 2	12 00
1 Box containing 140 Japan Plums, assorted grades	Lanatora	12 00
50 Balley 9-16 to 5/6 1 Box containing 270 Japan Plums 4 to 5 feet 1/2 to 9-16	Latent	. 17 00
190 Ogon 130 Red June		20 00
$\begin{array}{ccc} 100 \text{ Containing 400 apain Plums, assorted grades} \\ 220 \text{ Ogon 3 to 4 feet} \\ 20 \text{ Wickson 2 to 3 feet} \\ \end{array}$		
1 Box containing 200 Plums	Levant	19 50
$\begin{array}{cccccccccccccccccccccccccccccccccccc$		
80 Ogon ½ to 9-16 20 Satsuma 9-16 to % 50 Satsuma ½ to 9-16		
40 Satsuma 5 to 4 feet		
AMERICANA PLUMSOne Year. Budded on Americana S	tocks.	
1 Box containing 410 Plums 5 to 6 feet 5% to 11-16	Level	57 35
160 Weaver 250 Wolf 1 Box containing 200 Plums 5 to 6 feet 11-16 and up	Levite	31 00
150 Weaver 50 Wolf		
GRAPES.		
1 Box containing 375 Concords, 1 year No. 1, Fredonia grown	Gaiter	6 50
FRUIT TREE STOCKS		
	TIT-111.	0.50
1 Box containing 3000 Apple Seedlings No. 1, 3-16 and up, Straights	Wabble	6 70
1 Box containing 3100 Apple Seedlings No. 1, 3-16 and up, Straights	Waiter Waken	6 50 15 00
1 Box containing 1500 sapan I can becomings 5 to and up	Wanen	10 00
ROSES-Dormant, Field Grown, Own Roots.		
1 Box containing 350 Roses No. 1	Effuse	18 40
10 Magna Charta 20 Harrison's Yellow 50 Catherine Sou	ipert	
		10.00
1 Box containing 280 Roses No. 1½ 20 Capt. John Ingram 70 Marie Van Houtte 30 Catherine Sou	Elate	16 80
10 Duchess de Brabant 60 Anna de Diesbach 90 Harrison's Ye		
CHERRIES==Additional.		
	100	
1 Box containing 430 Cherries 3/4 and up, 4½ feet and up.	Object	87 50
360 Ea. Richmond 73 Dyehouse		

FOR SALE AT HULEN, TEXAS.

1400 Kieffer Pears, 4 to 5 feet 1 year, fine, \$9 per 100.
300 Kieffer Pears 3 to 4 feet 1 year, fine, \$8 per 100.
Address F. W. MALLEY, Hulen, Texas.

Box Lots in Cold Storage in St. Louis==Continued.

	CHERRIESTwo Years, on Mahaleb.	Прнек.	PRICE PER BOX	
	1 Poy containing 300 Octheimer 41/ feet and up 3/ to 1 inch	Omega	8 69 50	
	Box containing 250 Montmorency Ord. 41/2 feet and up 3/2 to 1 inch	.Onset	52 50	
	Box containing 300 Cherries 41/2 feet and up 3/4 to 1 inch.	.Onward	62 50	
	1 Box containing 350 Montmorency Ord. 4½ feet and up ¾ to 1 inch			
1	2 Boxes, each containing 200 Montmorency Ord. 4½ feet and up ¾ to 1 inch 6 Boxes, each containing 300 Cherries 4½ feet and up ¾ to 1 inch	.Opiate	42 00	
(Boxes, each containing 300 Cherries 4½ feet and up 34 to 1 inch	.Option	62 50	
П.	100 Wragg 100 Ostheimer 100 English Morello 1 Box containing 405 Cherries, 4½ feet and up ¾ to 1 linch	0 1	00 50	
	Box containing 405 Cherries, 4% feet and up 34 to 1 linch.	.Oracle	83 50	
	80 Wragg 215 Large Montmorency 100 English Morello 10 Ostheimer			
1	100 Streamer	Orange	62 50	
	1 Box containing 300 Cherries	. Or ange	,000 00	
	30 Montmorency Ord. 44 feet and up. 34 to 1 inch			
	1 Box containing 310 Cherries $4\frac{1}{2}$ feet and up $\frac{3}{4}$ to 1 inch	.Orchard	64 50	
	110 Eng. Morello 110 Ostheimer 90 Montmorency Ord.			
	1 Box containing 340 English Morello 4% feet and up 3/4 to 1 inch	.Orison	70 50	
	Box containing 330 Ostheimer 4½ feet and up ¾ to 1 inch	.Orlop	68 50	
:	1 Box containing 130 Lutovka 4 to 5 feet 3/4 to 1 inch	.Ornate	27 50	
	1 Roy containing 260 Charries	()etrich.	54 00	
	250 Ostheimer 4½ feet and up ¾ to 1 inch 10 Ostheimer 4 feet and up 6 Boxes, each containing 200 English Morello 3½ feet and up 9-16 to ½	% to 3/4	04.00	
-	Boxes, each containing 200 English Morello 3½ feet and up 9-16 to %	Orgasm	34 00 60 40	
	1 Box containing 505 Cherries 5½ feet and up 9-10 to ½	.Orient	00 40	
	I Box containing 365 Cherries 3% feet and up 9-16 to 5% 40 Vladimir 140 Östheimer 185 Eng. Morello 1 Box containing 460 Cherries ½ to 9-16, 3½ feet and up	Ohlona	65 90	
			00 00	
1	Box containing 464 Cherries 4 feet and up 5% to 11-16	Outbid	85 50	
	264 English Morello 200 Ostheimer			
	1 Box containing 515 Cherries 4 feet and up 5 to 34	Orbit	95 20	
	145 Dyehouse 170 Wragg 100 Eng. Morello 100 O	sthemer		
	1 Box containing 60 Early Richmond % to 11-16, 4 feet and up	.Ootain	12 00	
	Box containing 288 Cherries % to 11-16, 4 feet and up	.Obscure	53 15	
	150 Ea. Richmond 110 Eng. Morello 28 Lutovka	01	37 50	
2	Boxes, each containing 200 Early Richmond 5/8 to 11-16, 4 feet and up	Obliga	46 50	
	Box containing 250 Dyehouse 5% to 34, 4 feet and up.	Ovifice	45 20	
	Box containing 230 Early Richmond 11-16 to 3/4 41/2 feet and up	.Or ifice	40 20	
	The fellowing hower of Charming are not of our own reising and			
	The following boxes of Cherries are not of our own raising, and			
1	are not as smooth and nice as we usually send out, but will pass to			
•	those who can see the trees before buying:			
	1 Box containing 240 English Morello 5% to 34, 41/2 feet and up	.Orate	36 00	
	1 Pow containing 210 English Morello 9-16 to % 4 feet and 110.	Oven	25 00	
i	Box containing 189 Cherries	.Overset	34 00	
	104 Eng. Morello 3/4 and up 40 May Duke 3/4 and up 16 Gen. Wood 3/4	and up		
	1 Box containing 189 Cherries			
	Pay Late in Gold Storage in New Vo	-	1344	
	DAY LATE IN IVAIN SIAPANA IN NAW VI			

Box Lots in Cold Storage in New York City. Fruit Tree Stocks.

10 Boxes, each containing 10,000 Mazzard Cherry Stocks 5/8 mm Elevate	\$70 00
22 Boxes each containing 5.000 Mazzard Cherry Stocks % mm	35 00
1 Box containing 8,500 Mazzard Cherry Stocks 5% mm. Elixer	59 50

Box Lots in Cold Storage in Rochester, N. Y.

Floring	\$160 00
1 Box containing 10,000 Mahaleb 3-5 mm, 7000 Mahaleb 5/8 mm	
2 Boxes, each containing 10,000 Mazzard Cherry Stocks 5/8 mm Elope	70 00
2 Boxes, each containing 5,500 Mazzard Cherry Stocks 58 mm. Elude	38 50
1 Box containing 5,000 Mazzard Cherry Stocks % mm Embark	35 00
5 Boxes, each containing 2,000 Mazzard Cherry Stocks 3-5 mm. Embers	9 00
1 Box containing 500 Mazzards 5/8 mm	4 00
1 Box containing 500 Mazzards % Iniii	4 00

The box lots listed in this Bulletin cover everything we have in surplus for sale this Spring. It will be seen that we are nearer sold out of merchantable stock than for the past twenty years. We will have a very large stock of the varieties we usually carry for the Fall of 1901 and Spring of 1902, and we invite correspondence with those in need of such stock.

Unsolicited Testimonials.

Iowa, Nov. 8, 1900.—"Cherries came to hand all in good shape and in good time. Nice trees and all satisfactory. Thanks for promptness."

TEXAS, Nov. 17, 1900.—"The nursery stock reached me just in the nick of time and opened up in good condition."

Nebraska, Nov. 19, 1900.—"I desire to get your trees if possible, as I have had good success with them in the past."

Delaware, Nov. 19, 1900.—"Car of peach trees reached us the first of last week and unpacked in fine condition. Your trees show extra care inhandling and have the best roots I ever saw on peach trees."

Kansas, Nov. 20, 1900:--"Your roses reached us to-day and are entirely satisfactory."

MICHIGAN, Nov, 19, 1900.—"The Pear and Quince trees shipped me were a choice lot and arrived in good condition---no frost in the boxes, although the weather was down to 12 degrees above zero. I am not afraid to pay for trees in advance from you, but there are many nurserymen that always send something poorer than I order if I advance the money---so I appreciate your honest way of dealing."

ILLINOIS, Nov. 20, 1900.—"The box of trees and roses to hand in fine shape." Kentucky, Nov. 24, 1900.—"Trees in fine condition. Opened up nice."

ORLAHOMA. Nov. 27, 1900.—"I am well pleased with the stock you sent me."

Mississippi, Nov. 27, 1900.—"I opened your box trees from Biloxi yesterday and the Roses and Pears were extra fine."

Texas, Nov. 28, 1900.—"Trees bought of you are entirely satisfactory."

February 19, 1901.—"A friend of mine in Kansas sent me your catalogue and advised me to order goods from you, as you were O. K. and would send me trees true to name."

Georgia, Dec. 4, 1900.—"Am highly pleased with your trees, and thank you for prompt attention,"

Texas, Dec. 11, 1900.—"Pears came through on time and in fine condition."

Delaware. December 14, 1900.—"I want to get my entire order of peach of you next Fall if possible. Am having trouble with trees I bought in ______. So many of them not true to name. Have not found a single tree bought from you that is not true to name. Those planted on my own land bore a fine crop of fruit this year and every tree true to name."

Georgia, Dec. 27, 1900.—"The Marechal Neils, etc., from Biloxi arrived in due time and in good order and were satisfactory in every respect."

Mississippi, Jan. 4, 1901.—"I have just opened the box shipped on the 26th December. They are the finest one-year pears I ever saw. Other stock in good condition and very satisfactory."

APPLE TREES! APPLE TREES!

Good Assortment of Commercial Sorts.

1/2 inch 31/2 to 41/2 feet, branched. 3 to 4 feet, branched. 2 to 3 feet, both whips and branched.

Nice heavy-limbed vigorous trees. Will sell very low to close out. Can ship as soon as wanted.

Apple Grafts. Apple Seedlings.

We have a good stock of Apple Grafts at very reasonable prices. Also Apple Seedlings of all grades cheap. Get our prices.

Address J. A. GAGE, BEATRICE, NEB.

Terms and Conditions Governing Quotations in the Price List of the Huntsville Wholesale Nurseries.

RATES.—As we send this list to the trade only, we make the difference in prices between the 10, 100 and 1000 rates very slight—simply sufficient, as a rule, to cover the difference in the expense of handling in the smaller numbers. We uniformly tie in bunches of 10, when consistent with the order, and we suggest to our customers to make their orders for varieties in multiples of 10 as far as practicable. Orders for 50 and not over 300 trees, if for not less than 10 of a variety, will be charged at the rate per hundred. orders requiring 300 trees or more, and not less than 10 of a variety, will be filed at the lowest quoted prices. Orders for less than 10 trees of one variety, will be charged at the rate per ten.

SEASON.—Our packing and shipping season begins by the 20th of September, and continues until about the first of March.

We have great advantages to offer here in early shipments for the North in Spring. We do not accept orders for trees wedo not grow, as we never buy trees to sell again. You can depend upon us for fresh dug trees. Each order is taken up separately, and not until it is wanted for shipment.

SHIPPING DIRECTIONS .- We respectfully beg our patrons to furnish us with explicit directions as to shipping, and the mode of conveyance When no by which they desire trees forwarded. particular directions are given, we forward according to the best of our judgment. But in no case do we assume any responsibility as to safe delivery and condition of Trees and Plants after a proper shipment by us.

RELEASE.—When prepayment of freight is not required, we will Release and Guarantee, and take forwarder's receipt and mail to consignee. It is left to the option of the shipper of trees over some railroads, whether he will release them or not under the clause "Value less than \$5.00 per 100 lbs." If released under this clause, the freight is less on roads governed by this classification, and we will assume it to be proper to make this release, without reference to the value of the trees, unless instructed to the convalue of the trees, unless instructed to the contrary. This clause does not apply upon roads under some of the district classifications, and because of this confusion we will not be held responsible for any oversight to release, unless instructed by our customers. Claims for delay or loss must be made to the forwarders.

PACKAGES.—The cost of package must be added to the prices quoted in this list, as follows: Boxes 30 inches square, from 7½ to 9 feet long, as the trees may require, each \$2.50; boxes 24 inches, \$2.00; boxes 18 inches, \$1.50; bales from 25c. to 75c. each.

PACKING.—Goods will be packed in moss, and especial care taken to insure their arrival in the best condition.

ASSORTMENTS.-We do not require customers to take an assortment they do not wish, but will sell one variety alone if desired. If any substi-tution can be allowed, either in grade or variety, it should be so stated when making the order. As a rule we do not substitute without permission.

Caution.—We accept all orders upon the condition that they shall be void, should any injury befall the trees from frost, hail, storm, fire, or other causes over which we have no control

TERMS.-Cash. When desired, we will allow 30 to 60 days from date of shipment to responsible.

prompt-paying customers. Parties with whom we have had no business transactions, will say time by sending reference, with order. We wish it expressly understood that payment is expected from the first collections made. and the time named is only intended as so many days of grace in which to make returns. To days of grace in which to make returns. To northern customers, who wish to lay in stock for Spring trade, we will ship late in Fall or early in Spring, and allow time for payment till May 15th. If shipment is required in the Fall for Spring use, a note is to be given upon receipt of the trees. We do not allow any discount for cash, but we make our prices low to command cash, or prompt returns. In orders when the time is not mentioned, 30 days is to be understood. Interest at the rate of 8 per cent per annum must be paid on over due accounts. Should prices be changed, either higher or lower, during the season, the prices ruling at the time the order is made, are expected to stand.

FORMS OF PAYMENT.—All bills are payable at the office of the seller, and remittances should be made by drafts on New York, Chicago or St. Louis, or by money orders on some Express Company, or by postal orders. We will, how-ever, accept checks from those of our customers ever, accept checks from those of our customers who may be located at places having no banking, express or postal facilities, provided they make them in every case payable "with exchange" or add ½ of one cent. to the amount of the bill for the cost of collection.

GRADES.—We grade very carefully, in some cases by caliper, in others by height. When graded by both caliper and height, the caliper must govern as the height then named is only

must govern, as the height then named is only to be considered approximately. When graded hust govern, as the height then hamed is only to be considered approximately. When graded by height or caliper, we include the lower number and exclude the higher. Instance: in a grade of 4 to 5 feet trees, the 4 feet trees are included, but not the 5 feet trees. If 5 feet trees are wanted, the 5 to 6 feet grade must be ordered.

GUARANTEE OF GENUINENESS.—While we exercise the greatest diligence and care to have all our Trees, etc., true to label, and hold ourselves in readiness, on proper proof, to replace all trees, etc., that may prove untrue to label, free of charge, or refund the amount paid, it is mutu-ally understood and agreed to, between the purchaser and ourselves, that our guarantee of genuineness shall in no case make us liable for any sum greater than that originally received for said trees, etc., that shall prove untrue.

ACCEPTANCE.—Notice should be sent us by telegraph, at our expense, if there is any cause of complaint, or should the trees be refused, stating reasons. Claims for deduction, from whatever cause, will receive consideration only when made cause, will receive consideration only when made promptly upon the receipt of the trees. If trees show any signs of shrivelling upon arrival, they can usually be restored by being thoroughly watered and buried entirely under the ground for two or three days. Should there be any frost in the decrease which there are the statement of the statemen for two or three days. Should there be any frost in the trees upon arrival, they should not be removed from the box until the frost is all out. The box should be placed in the cellar or protected in some other way. The presence of frost in the boxes is not to be considered an evidence of bad condition, as we pack to secure the trees against damage, if the frost is allowed to come out in the natural way. Goods will be considered accepted if removed from the boxes in which they are nacked with. from the boxes in which they are packed, without notice of complaint to us and without our orders for their disposition.

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